



in the Southeast 2021

Focus on Growth of the Southeast Ecosystem

Summary SINCE 2016

Total dollars invested **\$9.9 billion**

Number of investments

1,741

Top area of investment (by dollars)

FinTech

- Investments in FinTech remain number one in Georgia for the second year in a row with 170 deals worth a total of \$2.9 billion over the five-and-a-half-year period.
- SaaS is still a close second with 382 deals worth a total of \$2.5 billion.
- The dollar amounts invested in the Peach State in the first six months of 2021 (\$2.0 billion) have already surpassed all of 2020 (\$1.9 billion). The number of deals is on pace to equal 2020, confirming that bigger rounds are closing in Georgia.

LIST REPRESENTS INVESTMENTS MADE INTO GEORGIA

Venture Capital Funds

Panoramic Ventures (GA) 31
Service Provider Capital (CO) 27
Gray Ventures (GA) 23
TTV Capital (GA) 21
BLH Venture Partners (GA) 17

Angel Activity

Southeast Investor Group

Atlanta Technology Angels

AIM Group

Thomas Noonan

21

9

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Incubators

CREATE-X	93
Techstars	51
TechSquare Labs	21
Advanced Technology Development Center	19
Boomtown Accelerators	16
Plug and Play Tech Center	16
Y Combinator	11

Government Backed

GRA Venture Fund

Georgia Tech VentureLab

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Notable Exits

Alabama

COMPANY	BUYER	YEAR	VALUE
Shipt	Target	2017	\$550M
Therapy Brands	KKR	2021	\$1.2B

Florida

BUYER	YEAR	VALUE
PetSmart	2017	\$3.4B
Gores Metropoulos	2020	\$3.4B
Cigna	2021	\$2.0B
Roth CH Acquisition I Co	2021	\$1.2B
NantCell	2017	\$1.1B
IPO	2021	\$857M
Renaissance Learning	2021	\$650M
IPO	2016	\$457M
United Community Banks	2018	\$393M
Uniti Group	2016	\$230M
Santen Pharmaceutical	2016	\$225M
CryoLife	2020	\$200M
	PetSmart Gores Metropoulos Cigna Roth CH Acquisition I Co NantCell IPO Renaissance Learning IPO United Community Banks Uniti Group Santen Pharmaceutical	PetSmart 2017 Gores Metropoulos 2020 Cigna 2021 Roth CH Acquisition I Co 2021 NantCell 2017 IPO 2021 Renaissance Learning 2021 IPO 2016 United Community Banks 2018 Uniti Group 2016 Santen Pharmaceutical 2016

Georgia

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COMPANY	BUYER	YEAR	VALUE
Mailchimp	Intuit	2021	\$12.0B
Secureworks	IPO	2016	\$1.9B
Danimer Scientific	Live Oak Acquisition	2020	\$890M
GreenSky	IPO	2018	\$874M
Kabbage	American Express	2020	\$850M
Brightree	ResMed	2016	\$801M
eVestment	NASDAQ	2017	\$705M
Paymetric	Vantiv	2017	\$550M
Cartiva	Wright Medical Group	2018	\$435M
Liaison	OpenText	2018	\$310M
IDology	GB Group	2019	\$300M
Cardlytics	IPO	2018	\$254M
Bridge2 Solutions	Intercontinental Exchange	2020	\$261M